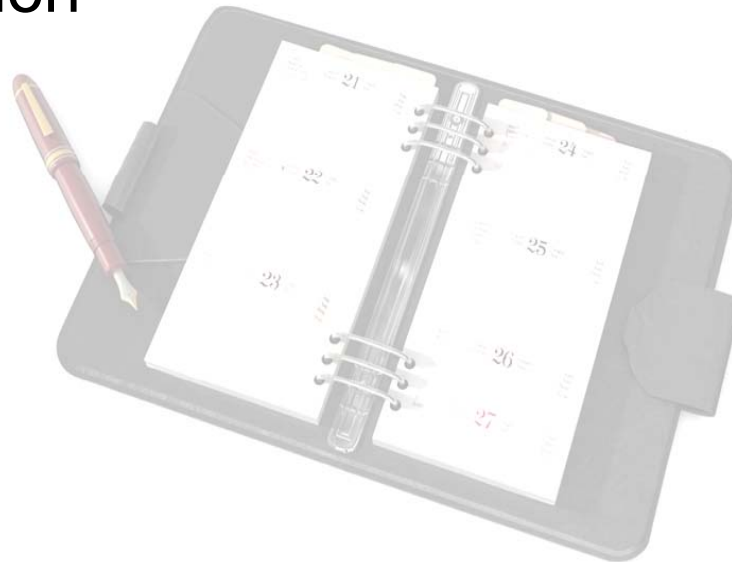


Agenda

- Why Accept Credit Cards?
- Sage Payment Solutions
- Integration Benefits
- Sage ERP MAS 90 & 200 Credit Card Processing
- Authorization and Settlement
- Demonstration
- Summary
- Questions?



Why Accept Credit Cards?

- Increase sales by 15-50% *
- Convenience for your customers
- Faster delivery of goods/services to both new and existing customers
- Improve cash flow
- Focus on revenue generation not cash collection



sage

**Source: Tango Marketing*

Who is Sage Payment Solutions?



- A division of Sage N. America
- In business for over 20 years
- Services provided to over 140,000 companies
- Offer a wide range of payment products and solutions for small to medium sized businesses
 - Options available for various types of operating environments
 - Card present (Retail), MO/TO, Internet, Mobile etc..
- Five offices with 144 Sage employees



Sage Payment Solutions Overview



- Physical Terminals
- Sage Reporting
- Virtual Terminal
 - Credit Card
 - Virtual Check
- Sage Mobile Payments
- Integrated Credit Card Processing Module





Top Three Benefits of Integrating Electronic Payment and Accounting Systems

(Percent of Organizations that Have Integrated Electronic Payment and A/P and/or A/R Systems)

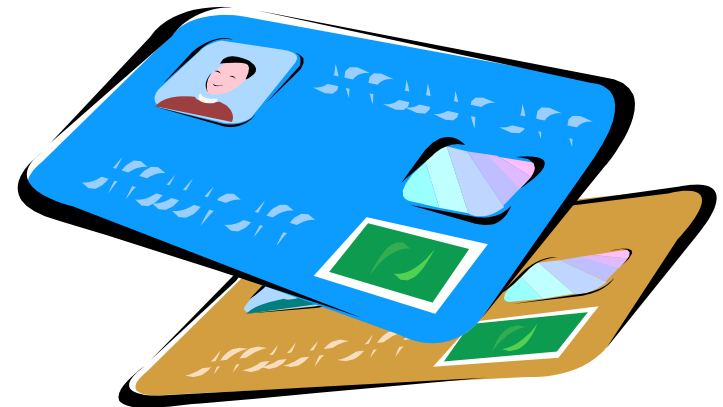
	All Respondents	Revenues Under \$1 Billion	Revenues Over \$1 Billion
More efficient posting and reconciliation	87%	87%	88%
Cost savings/staff reduction	76	72	79
Working capital improvement	36	35	38
Improved trading partner relations	27	33	24
Ability to take early payment discounts	21	21	22
Reduction in days sales outstanding	18	20	15
Increase in payables outstanding	15	14	18
Other	2	2	*

What is the Credit Card Processing Module?



A Sage ERP MAS 90 and 200 module that allows you to authorize cards directly within

- Sales Order
 - Sales Order
 - Sales Order Invoice
- Accounts Receivable
 - Cash Receipts
- e-Business Manager
 - .order
 - .store



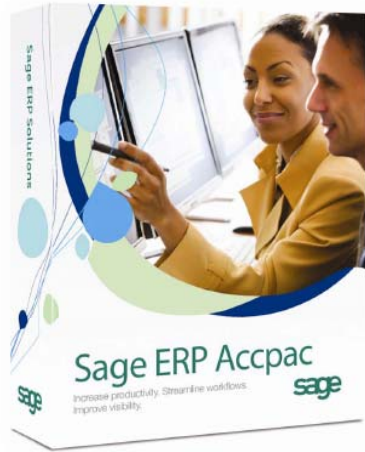
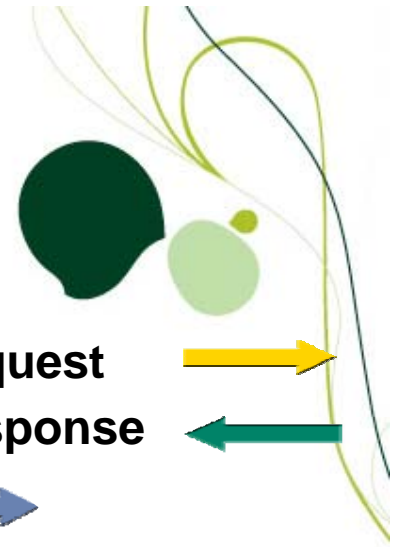
sage

What is the Credit Card Processing Module?



- Maintains multiple Credit Cards per Customer
- Supports multiple Credit Card types
- Security and Peace of Mind
 - Card Number Encryption
 - Integrated processing reduces potential credit card security breaches
 - Card not Present features
 - Address Verification Service (AVS)
 - Card Verification Value 2 (CVV2)
 - MAS 90 and MAS 200 role based securities
- Transaction Data is retained in MAS to facilitate reconciliation
 - Credit Card Settlement Report
 - Deposit Transaction Report (deposits made through Sales Order)

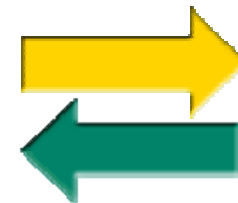
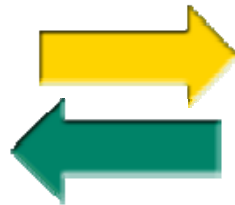
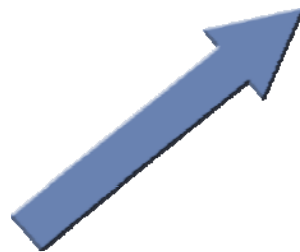
Authorization and Settlement



Sage ERP MAS



Authorization Request
Authorization Response
Settlement



Satisfying Data Security Practices – SPS provides PCI Compliant Solutions

Protect Cardholder Data

Implement Strong Access Control Measures

Regularly Monitor and Test Networks

Maintain an Information Security Policy



sage

Advantages of Integrating Credit Card Processing with your ERP



- Automatically connect sales orders, sales order invoices and accounts receivable cash receipts with credit card authorizations and settlements
- Simplify your current business processes
- Increase operational efficiency
- Reduce liability and limits exposure to possible credit card data breaches
- Eliminate double data entry



Want to Learn How to Improve Your Cardlock Profitability? - Join DM2 Software for our "Cardlock Best Practices - Part 2" Webinar

Join us for a Webinar on February 9

REGISTER NOW

Space is limited.

Reserve your Webinar seat now at:

<https://www1.gotomeeting.com/register/839207128>

DM2 Software invites you to attend our "Cardlock Best Practices – Part 2" webinar on February 9, 2012 at 11:30am Pacific Time/1:30pm Central Time. Join Professional Services Consultant, Emily Naylor, for the second part of our "Cardlock Best Practices" webinar to learn how employing the best practices DM2 has developed as a result of working with hundreds of cardlock marketers can help you improve your cardlock profitability. This webinar will include:

- A review of the topics covered during December's "Cardlock Best Practices" webinar
- How to prevent fraud and theft at your cardlock sites
- Pricing set-up examples

You will also learn how you can improve your customer service, reduce your labor costs and free your employees up to focus on growing your business by adding DM2 Software's eCardLink Web Portal to your web site to give your cardlock customers self-service access to their CardLink information 24 hours a day, 7 days a week from any web browser.

Space is limited, so register today!

Title: *Want to Learn How to Improve Your Cardlock Profitability? - Join DM2 Software for our "Cardlock Best Practices - Part 2" Webinar*

Date: Thursday, February 9, 2012

Time: 1:30 PM - 3:00 PM CST

Credit Card Processing powered by Sage Payment Solutions
Connections Webinar – January 12, 2012



Questions?



DM2 Maintenance

Company	International Freight Company
Driver	11233 Mustang Lane
State	NY
Invoice Form	NO COLUMN W/MPG
Sort 1	INTER
Sort 2	
Type of Card	B
Fee ID	AV999
Group	NO GROUP
Price Level	
Price Table	
Credit Limit	00

Buttons: Validate, Accept, Cancel, Delete

DM2 Task

Task Code	0002	SAVISON FIELDS
Address	1555 NW 8TH AVE	
City	WILSON	
State	WA	
Zip	98095	

Del. Status	Name	Item	Qty
000000	400	Case of O-Clap	200
000000	000000	Last O-Clap	200
07/02/03	07/02/03	Heat Degree Day	1000
07/13/03	07/13/03	Water DO	800
07/23/03	07/23/03	Service DO	700
02/12/03	02/12/03	Fuel/Spang DO	800
Route	NW	Locked ED	Yes

Buttons: Drop Order, OK, ?

DM2 Assignment

Line	Problem/Order	Name	City
1	10000001	JEFFERSON TRUCKING	CHICAGO
2	10000002	SOUTHWEST TRUCKING	CHICAGO
3	10000003	JEFFERSON TRUCKING	CHICAGO
4	10000004	JEFFERSON TRUCKING	CHICAGO
5	10000005	JEFFERSON TRUCKING	CHICAGO
6	10000006	JEFFERSON TRUCKING	CHICAGO
7	10000007	JEFFERSON TRUCKING	CHICAGO
8	10000008	JEFFERSON TRUCKING	CHICAGO
9	10000009	JEFFERSON TRUCKING	CHICAGO
10	10000010	JEFFERSON TRUCKING	CHICAGO

Assigned to Task/Route/Stop	Order	Order
Route	Order	Order
Stop	Order	Order

Buttons: OK, ?