

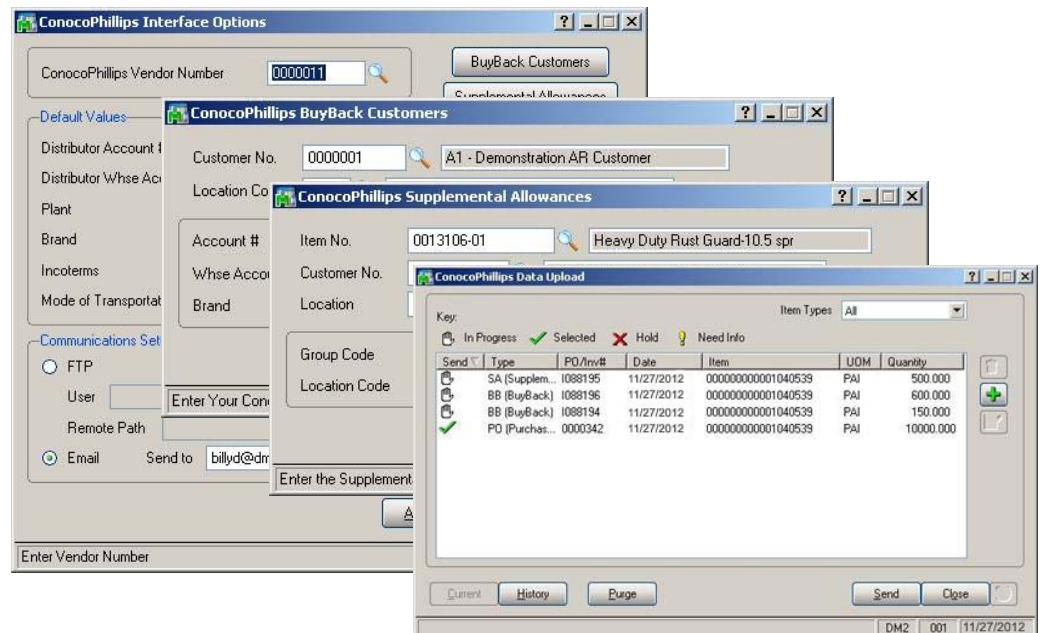
DM2 Software's *Petroleum Insights* Phillips 66 Lubricants Interface

DM2's Phillips 66 Lubricants Interface automates:

- Buybacks
- Purchase Orders
- Supplemental Allowances

Eliminate time consuming double entries and reduce order entry errors for Phillips 66 Lubricants Buybacks, Purchase Orders and Supplemental Allowances with DM2's Phillips 66 Lubricants Interfaces. In partnership with **Phillips 66** lubricants' divisions, DM2 has taken supply chain management automation to the next level by automating many of the routine processes involved in dealing with Buybacks, Purchase Orders and Supplemental Allowances.

DM2's Phillips 66 Lubricants Interface works in conjunction with Phillips 66's FTP site to automatically submit Purchase Orders and process Buyback orders and Supplemental Allowance requests. It automatically identifies and uploads Phillips 66 transactions to Phillips 66's FTP site in real-time while processing Sales Orders and Purchase Orders in your *Petroleum Insights* system. You can also easily add any additional information that may be required as you go. The Phillips 66 Buyback Customers setup screen links the A/R Customer Numbers and Location Codes in your *Petroleum Insights* system to the corresponding Phillips 66 Account Numbers. The Phillips 66 Supplemental Allowances setup screen links your I/M Inventory Items, A/R Customer Numbers and Location Codes with the corresponding Phillips 66's Supplemental Allowance Group and Location Codes. Once this information has been entered, Buyback Sales Order Invoices and Supplemental Allowance line items associated with a Customer/Location combination are automatically treated as Buybacks and Supplemental Allowances and uploaded to Phillips 66's FTP site.



The screenshot displays four overlapping software windows from the ConocoPhillips interface:

- ConocoPhillips Interface Options:** Shows fields for Vendor Number (000001) and buttons for BuyBack Customers and Supplemental Allowances.
- ConocoPhillips BuyBack Customers:** Shows Customer No. (0000001) and a dropdown menu for A/R Customer (A1 - Demonstration A/R Customer).
- ConocoPhillips Supplemental Allowances:** Shows Account # (0013106-01) and Item No. (Heavy Duty Rust Guard-10.5 spr).
- ConocoPhillips Data Upload:** A table showing transaction data with columns for Key, Type, PO/Inv#, Date, Item, UOM, and Quantity. The table contains four rows of data.

Key	Type	PO/Inv#	Date	Item	UOM	Quantity
SA (Supplem...	1088195	11/27/2012	000000000001040539	PAI	500.000	
BB (BuyBack)	1088196	11/27/2012	000000000001040539	PAI	600.000	
BB (BuyBack)	1088194	11/27/2012	000000000001040539	PAI	150.000	
PO (Purchas...	0000342	11/27/2012	000000000001040539	PAI	10000.000	

DM2 Software's Phillips 66 Lubricants Interface



Buybacks

Phillips 66 assigns two account numbers, a SoldTo Account Number and a ShipTo Account Number, to each of their national accounts. When you create a Sales Order to fulfill a national account, the Buyback Customers set-up screen allows you to link the DM2 *Petroleum Insights* A/R Customer Number and Location Code with the corresponding Phillips 66 Account Numbers. When entered correctly, Sales Order Invoices for that Buyback Customer/Location combination will be automatically be entered into the Phillips 66 outgoing queue.

Purchase Orders

When a purchase order is entered or modified, if the Vendor Number on the Purchase Order matches the Phillips 66 Vendor Number set-up in that Purchase order will be automatically added to the Phillips 66 Data Upload Queue. A Purchase Order can also be added to the queue directly from the Phillips 66 Data Upload program.

Supplemental Allowances

The Supplemental Allowances set-up screen allows you to link the DM2 *Petroleum Insights* I/M Inventory Item, A/R Customer Number and Location Code with the corresponding Phillips 66 Supplemental Allowance Group Code and Location Code. When the information has been entered currently, Sales Order Invoice lines that match a Supplemental Allowance Item/Customer/location combination will be automatically treated as Supplemental Allowances and entered in the Phillips 66 outgoing queue. Supplemental Allowances can either be an amount or percentage. The reporting can be based on Item Pricing with all price levels or assign a specific price level Customer Price Schedule can be Supplemental Allowance only with no special pricing or it can be for all or a specific ship to. Data comes directly from Sales Order Invoices that have been updated.

AVAILABILITY:

Petroleum Insights
Versions 4.30 or later

ABOUT DM2

Since 1989, DM2 has been developing software and working to help diversified petroleum marketers to increase market share and improve profitability through automation. DM2, a Sage Software Master Developer and Reseller since 1991, uses Sage 100 ERP (formerly Sage ERP MAS 90 and 200) and Sage CRM, ERP (enterprise resource planning) and CRM (customer relationship management) systems designed for general wholesale distribution applications, to develop, sell and support *Petroleum Insights*, a fully integrated accounting/ERP and CRM system designed specifically for petroleum marketers. DM2's *Petroleum Insights* system offers all of the core financials, fuel, lubricants, home heat/propane, cardlock, c-store, supply chain automation, advanced business analytics, customer relationship management, fixed assets, paperless office and eCommerce modules petroleum marketers need to manage and grow their businesses. DM2 is a proud member of the Sage Software President's Circle and has ranked as a Top 10 Sage 100 ERP reseller since 1999.

For information on DM2 Software products and services, e-mail, sales@dm2.com, call (800) 866-5151, or visit the DM2 Software website at www.dm2.com.

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