

DM2 Software's *Petroleum Insights* Equipment Manager Module

DM2's Equipment Manager Features:

- Profitability Evaluation
- Automated Agreement Updating
- Flexible Reporting
- Agreement Tracking
- Agreement Maintenance
- History of Serialized Equipment and Agreements
- Selected Purging of Equipment and Agreement Information

Reports

- Serialized Equipment Listing
- Agreement Listing
- Agreement Expiration Report
- Agreement Performance

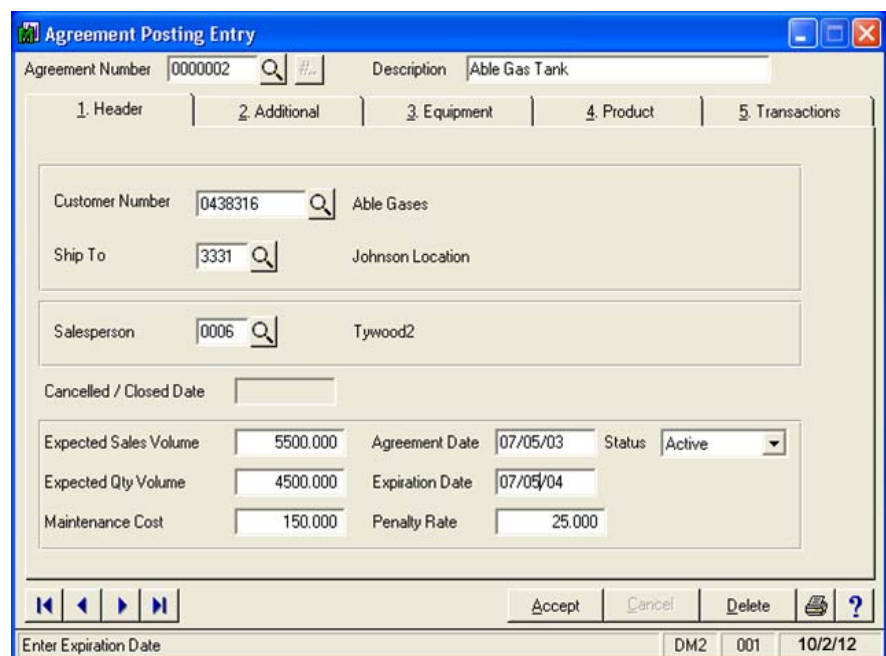
Having trouble tracking the equipment you loan or lease to your customers? DM2 Software has the answer.

DM2's Equipment Manager™ module provides you with an easy way to track and report on the loaned or leased equipment you have provided to your customers to ensure they are meeting the purchase commitments associated with your supply agreements.

Because Equipment Manager is fully integrated with your *Petroleum Insight* system's Sales Order, Inventory Management and Accounts Receivable modules, it provides you with a single point to monitor customer loaned/leased equipment agreements.

After setting up your serialized equipment and agreements, you can easily assign equipment to the agreements you have created. No further set-up is necessary to begin creating performance reports on the profitability of your loaned/leased equipment.

DM2's Equipment Manager gives you the ability to automatically record and monitor agreements when Sales Order information is updated. It also automatically transfers quantity and dollar amounts during the Sales Order update process.



The screenshot shows the 'Agreement Posting Entry' window with the following data:

1. Header		2. Additional		3. Equipment		4. Product		5. Transactions	
Agreement Number	0000002	Description	Able Gas Tank						
Customer Number	0438316	Able Gases							
Ship To	3331	Johnson Location							
Salesperson	0006	Tywood2							
Cancelled / Closed Date									
Expected Sales Volume	5500.000	Agreement Date	07/05/03	Status	Active				
Expected Qty Volume	4500.000	Expiration Date	07/05/04						
Maintenance Cost	150.000	Penalty Rate	25.000						

Buttons: Accept, Cancel, Delete, Print, Help

Footer: Enter Expiration Date | DM2 | 001 | 10/2/12

DM2 Software's Equipment Manager Module



<p>Profitability Evaluation</p>	<p>Easily evaluate your profitability by tracking every gallon associated to your agreements. With Equipment Manager's Accounts Receivable and Inventory Management integration, information is consolidated to give you the ability to quickly confirm that your customer's are meeting their purchase commitments.</p>
<p>Agreement Automation</p>	<p>Enter line details in the system's Sales Order module automatically pulls up the corresponding agreement number based on the product line combinations. Sales and volumes are automatically accumulated and placed in the Equipment Manager's agreement and serialized equipment records to help measure performance.</p>
<p>Flexible Reporting</p>	<p>Timely and valuable reports provide details on serialized equipment and agreements, including agreements that are about to expire. You can also report on the performance of agreements according to the contracted volumes.</p>
<p>Agreement Tracking</p>	<p>Easily create a customer agreement database that associates the purchase of petroleum products to the loaned or leased equipment agreement to track the information through the life of the agreements.</p>
<p>Agreement Maintenance</p>	<p>Quickly access information about agreements in one central area. Agreement Maintenance offers information about the customer, equipment location, expected sales and quantity volume, penalty rates, contract agreement, sales and performance information and transaction history. Also includes the ability to view, add and remove equipment and products.</p>
<p>History of Serialized Equipment and Agreements</p>	<p>Utilize the Transactions tab in Equipment Maintenance and Agreement Maintenance to view transaction history, including the transaction date, type of transaction (equipment install, equipment removal, sales of product...), agreement number, customer, ship to, invoice number, quantity and dollar amount.</p>
<p>Selected Purging of Equipment and Agreement Information</p>	<p>End of month procedures offer the option to purge canceled or closed agreements, equipment transactions or agreement transactions based on a given date, giving you the option to clean the system as you see fit.</p>
<p>Serialized Equipment Listing Report</p>	<p>Produce lists of the serialized equipment, ranging from a simple listing containing the equipment name to a detailed report including all the information associated with your equipment.</p>
<p>Agreement Listing Report</p>	<p>Generate a list of the agreements established between customers and equipment.</p>
<p>Agreement Expiration Report</p>	<p>Create a list of agreements that will expire within a given date range. Information includes agreement number, status, agreement date, and expiration date.</p>
<p>Performance Report</p>	<p>Produce a listing of agreements and their performance for the current or previous year, using a Gross Profit Cutoff to filter a specific group of agreements for reporting.</p>
<p>AVAILABILITY:</p> <p>Petroleum Insights Versions 4.30 or later</p>	<p>ABOUT DM2</p> <p>Since 1989, DM2 has been developing software and working to help diversified petroleum marketers to increase market share and improve profitability through automation. DM2, a Sage Software Master Developer and Reseller since 1991, uses Sage 100 ERP (formerly Sage ERP MAS 90 and 200) and Sage CRM, ERP (enterprise resource planning) and CRM (customer relationship management) systems designed for general wholesale distribution applications, to develop, sell and support <i>Petroleum Insights</i>, a fully integrated accounting/ERP and CRM system designed specifically for petroleum marketers. DM2's <i>Petroleum Insights</i> system offers all of the core financials, fuel, lubricants, home heat/propane, cardlock, c-store, supply chain automation, advanced business analytics, customer relationship management, fixed assets, paperless office and eCommerce modules petroleum marketers need to manage and grow their businesses. DM2 is a proud member of the Sage Software President's Circle and has ranked as a Top 10 Sage 100 ERP reseller since 1999.</p> <p>For information on DM2 Software products and services, e-mail, sales@dm2.com, call (800) 866-5151, or visit the DM2 Software website at www.dm2.com.</p> <p>DM2 Software, Inc., is the designer and publisher of the module described herein. Sage Software, the Sage Software logos, and the Sage Software product and service names mentioned herein are registered trademarks or trademarks of Sage Software, Inc., or its affiliated entities.</p> 